

# PCI Compliance, Qualified Professionals, and Programs

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@withoutfire

Coming Up



**Why comply with any of the PCI standards?**

**Who to get to help**

**What the card schemes do, what acquirers do, and what the SSC does**

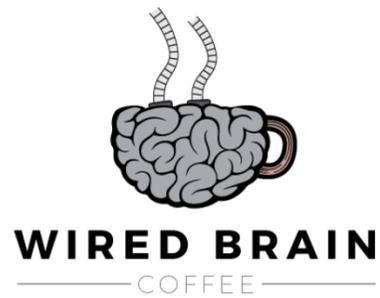
**PCI programs and qualifications**

Compliance with the PCI standards is (generally) not a legal requirement

**So why do companies have to comply?**

# Authorization in Practice

**Merchant**



**Acquirer**



**Card Scheme /  
Card Brand**



JCB  
MasterCard  
Visa

**Issuer**



**Card-  
holder**



# Contracts

**Merchant**

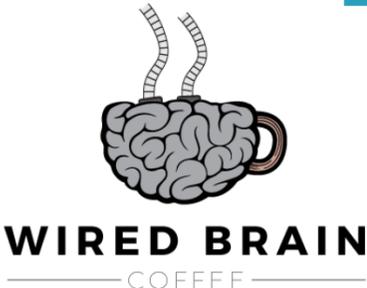
**Acquirer**

**Card Scheme /  
Card Brand**

**Issuer**

**Card-  
holder**

**Contract to  
acquire card  
transactions**



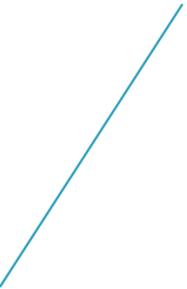
Ann's Bank



**Contract to  
acquire card  
transactions**

JCB  
MasterCard  
Visa

**Contract to  
issue cards**



# Scheme-issuer Contract

“Comply with all relevant PCI Standards”

- Card Production
- PCI DSS
- 3DS
- TSP

Card Scheme /  
Card Brand



JCB  
MasterCard  
Visa

Issuer



Ann's Bank



Contract to  
issue cards

# Scheme-acquirer Contract

**Acquirer**

**Card Scheme /  
Card Brand**



**Contract to  
acquire card  
transactions**

**JCB  
MasterCard  
Visa**

**“Comply with all relevant PCI Standards”**

- **PCI DSS**
- **PCI PIN**

**“Ensure all your merchants..”**

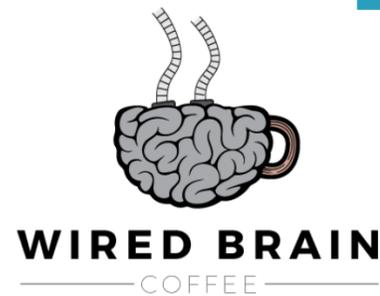
- **Comply with PCI DSS**
- **Only use SSS validated apps**
- **Only use PTS POI devices**

# Acquirer-merchant Contract

Merchant

Acquirer

Contract to  
acquire card  
transactions



**“You must”**

- Comply with PCI DSS
- Only use SSS validated apps
- Only use PTS POI devices

# Three-party Model

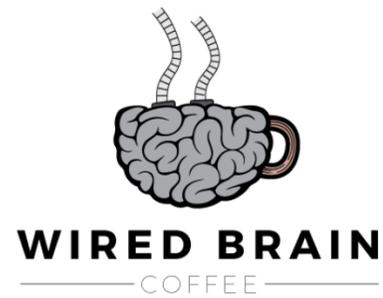
**Merchant**

**Acquirer**

**Card Scheme /  
Card Brand**

**Issuer**

**Card-  
holder**

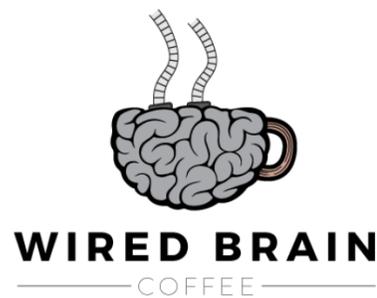


American Express  
Discover  
JCB



# Three-party Model

**Merchant**



**Card Scheme /  
Card Brand**



**American Express  
Discover  
JCB**

**Contract to  
acquire card  
transactions**

**“You must”**

- **Comply with PCI DSS**
- **Only use SSS validated apps**
- **Only use PTS POI devices**

The Payment Card Industry  
Security Standards Council  
is a standards body

(the clue is in the name)

# Who Does What?

PCI SSC

**Writes and maintains  
the PCI security standards**

Card brands /  
schemes

**Makes organizations comply with  
the PCI security standards**

# Schemes vs. PCI SSC

## Card Schemes

Make merchants comply with PCI DSS

Make merchants' third parties comply with PCI DSS

Make acquirers comply with PCI PTS PIN

Make merchants only use PCI PTS POI devices to read cards

## PCI Security Standards Council

Write & maintain PCI Data Security Standard

Write & maintain PCI Data Security Standard

Write & maintain PCI PTS PIN standard

Write & maintain PCI PTS POI

# Card Schemes vs. PCI SSC



**Enforcement**



**Standards Development**

# What Does the PCI SSC Do?



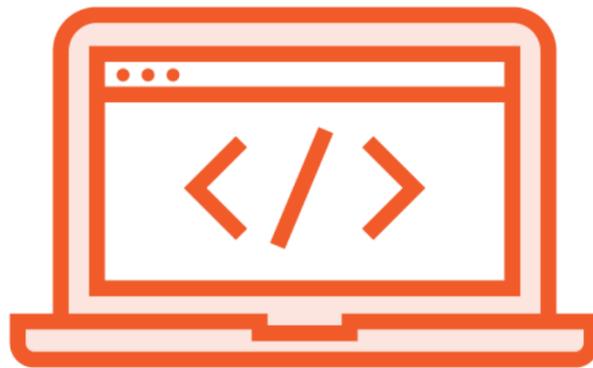
**Standards**



**Assessors**



**Labs**



**Applications &  
P2PE Solutions**



**Card Reading & PIN  
Accepting Terminals**



**HSMs**

# What the PCI SSC Doesn't Do



**Enforcement**



**Enforcement**



**Enforcement**



**Enforcement**



**Enforcement**



**Enforcement**

# PCI SSC Assessor Accreditations



<b>Standard</b>	<b>Assessor(s)</b>
PCI DSS	Qualified Security Assessor - QSA Internal Security Assessor ISA
Software Security Standard	Secure Software Assessor
Secure Software Lifecycle	Secure Software Lifecycle (SLC) Assessor
Point to Point Encryption Standard	Qualified P2PE Assessor – QSA(P2PE)
3D Secure Core	3DS Assessor
PIN	Qualified PIN Assessor (QPA)
Card Production	Card Production Security Assessor (CPSA)

# How SSC Programs Work



We'd like to be authorized to assess things...

Cool. Sign this contract and send us some \$

# How SSC Programs Work

Company X

2. Pay \$

PCI SSC

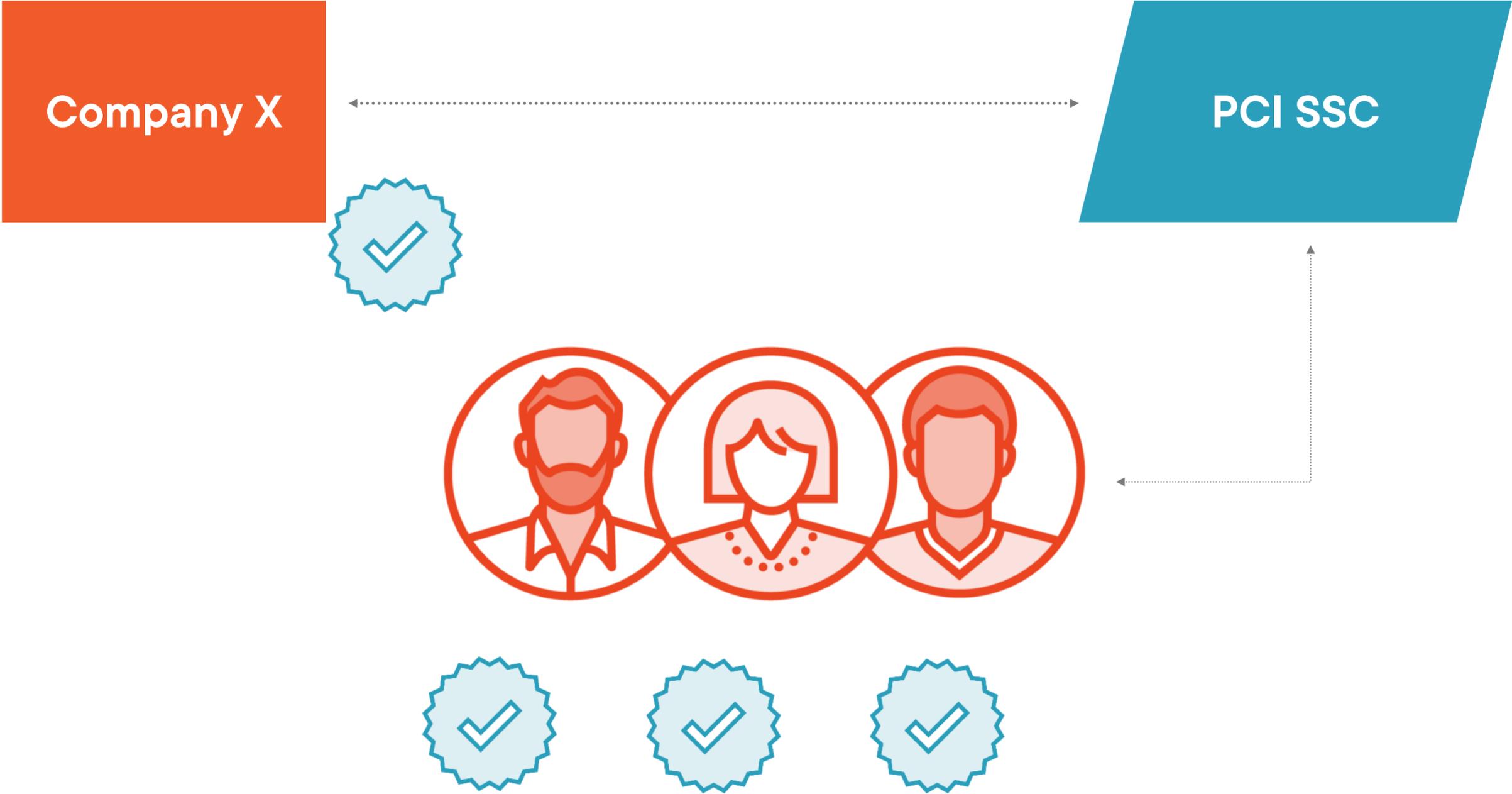


Please approve our assessors

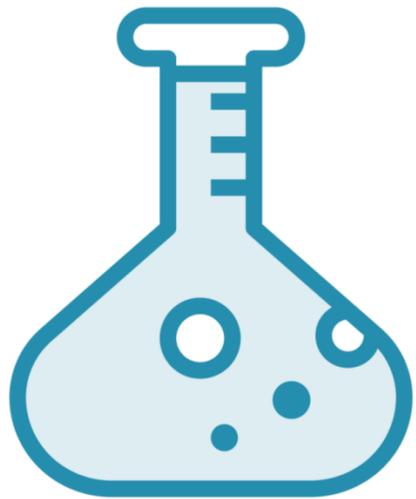


- 1. Sign Code of Conduct
- 3. Pass Exam

# How SSC Programs Work



# PCI SSC Lab Accreditations



<b>Standard</b>	<b>Assessor(s)</b>
PTS POI PTS HSM	PTS Labs
SPoC	SPoC Labs
CPoC	CPoC Labs
3D Software Development Kit	3DS SDK Labs

# PCI SSC Services Program Accreditations

Program	Qualification
PCI Forensic Investigator (PFI)	PFI
Approved Scanning Vendor (ASV)	ASV
Qualified Integrator and Reseller (QIR)	QIR



# Qualified Security Assessor (QSA)



## **Trained in:**

- PCI DSS
- How payments work

## **Pass an examination**

**Authorized to conduct PCI DSS assessments**

# Internal Security Assessor (ISA)



**Works for any company (typically large merchants and service providers)**

**Company must be a PCI Participating Organization**

**Understands PCI DSS**

**Authorized to conduct PCI DSS assessments**

- If allowed by individual card schemes

# Assessors for Other Standards

**Secure Software Assessor**

**Qualified P2PE Assessor  
QSA(P2PE)**

**3DS Assessor**

**Qualified PIN Assessor (QPA)**

**Card Production Security  
Assessor (CPSA)**

**Will also be a normal QSA**

**Understands the specific standard**

**Specific in-depth technology knowledge:**

- Cryptography and key management
- Physical security
- Software development

# Qualified Integrator and Reseller (QIR)



**Works for a QIR Company**

**Will understand Point-of-sale systems and how they need to be configured**

# Approved Scanning Vendor (ASV)



**Provide external vulnerability scans to a quality specified by the PCI SSC**

**Look for vulnerabilities facing the internet**

**External scans are required:**

- **By some card brands / schemes**
- **A requirement of PCI DSS**

# Approved Scanning Vendor (ASV)



**Provide external vulnerability scans to a quality specified by the PCI SSC**

**Look for vulnerabilities facing the internet**

**External scans are required:**

- **By some card brands / schemes**
- **A requirement of PCI DSS**

**Accreditation of scanning tool and personnel**

# PCI Forensic Investigator (PFI)

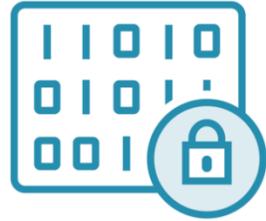


**Will also be a normal QSA**

**Understands forensics and how criminals break into systems**

**Authorized to conduct post-breach forensic investigations**

# Products and Solutions



**Secure Software**



**PTS POI – card reading devices**



**Point-to-point Encryption Solutions (P2PE)**



**Software Based PIN Entry on  
Commercial-off-the-shelf Devices (SPoC)**



**Contactless Payments on  
Commercial-off-the shelf Devices (CPoC)**

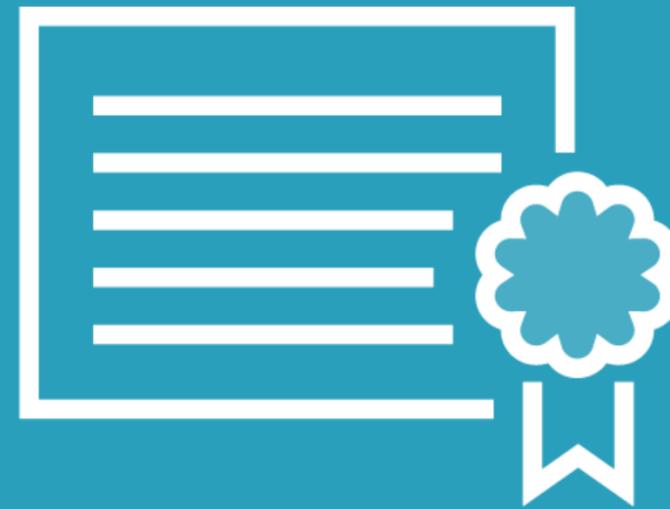
# Org 'A' Wants to Have Their 'X' Validated and Listed by the PCI SSC



**Standard for 'X'**



**Assessor allowed to assess 'X'**



**Report / evidence format for 'X'**

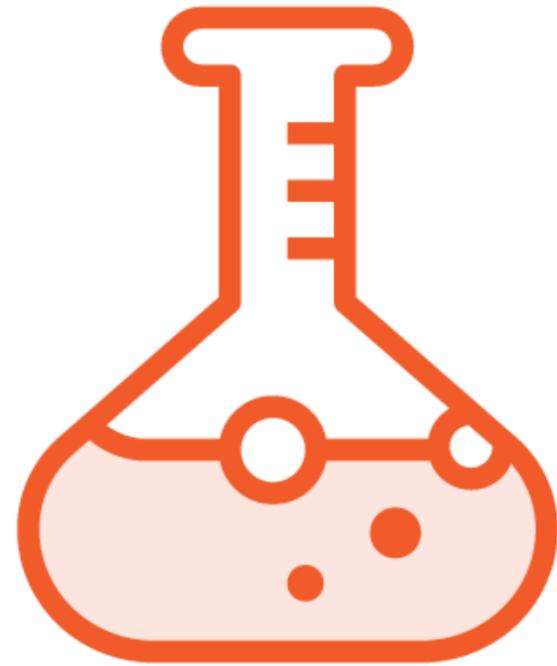


**PCI SSC**

# Org 'A' Wants to Have Their Card Reading Terminal Validated by the PCI SSC



**PCI PTS POI**



**PTS Lab**



**Evaluation  
Report**



**PCI SSC**

# Org 'A' Wants to Have Their Payment Application Validated by the PCI SSC



**Secure Software  
Standard**



**Secure Software  
Assessor**



**RoV**



**PCI SSC**

# Org 'A' Wants to Have Their P2PE Solution Validated by the PCI SSC



PCI P2PE



P2PE QSA

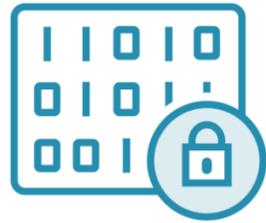


P-RoV

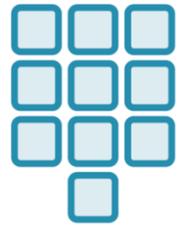


PCI SSC

# Organizations



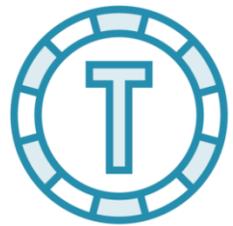
**Data Security Standard**



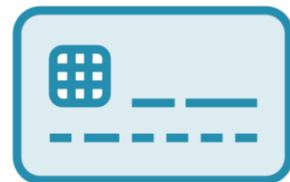
**PIN**



**3DS Core**



**Token Service Provider**



**Card Production**

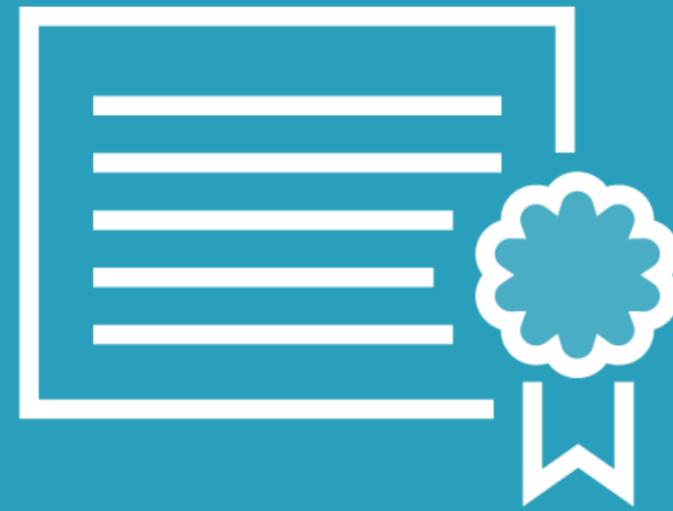
# Org 'B' Requires Org 'A' to Comply with Standard 'X'



Standard for 'X'



Assessor allowed to assess 'X'



Validation document for 'X'



Organization 'B'

# An Acquiring Bank Requires a Merchant to Comply with PCI DSS



**PCI DSS**



**Qualified Security Assessor (QSA)**



**Report on Compliance (RoC)**



**Acquiring Bank**

# A Scheme Requires a Merchant to Comply with PCI DSS



**PCI DSS**



**Qualified Security Assessor (QSA)**



**Report on Compliance (RoC)**



**Card Scheme**

# A Merchant Requires a Third-party Supplier to Comply with PCI DSS



**PCI DSS**



**Qualified Security Assessor (QSA)**



**Report on Compliance (RoC)**



**Merchant**

# A Scheme Requires an Acquirer to Comply with PCI PIN



**PCI PIN**



**Qualified PIN Assessor (QPA)**



**Report on Compliance (RoC)**



**Card Scheme**

# A Scheme Requires a Card Personalization Company to Comply with PCI Card Production



**PCI Card  
Production**



**Card Production  
Security Assessor**



**Reports on  
Compliance (RoC)  
Logical and  
Physical**



**Card Scheme**

# An Acquiring Bank Requires a Merchant to Undertake a Forensic Investigation



**There is no standard. But there are rules.**



**PCI Forensic Investigator (PFI)**



**PCI Forensic Report**

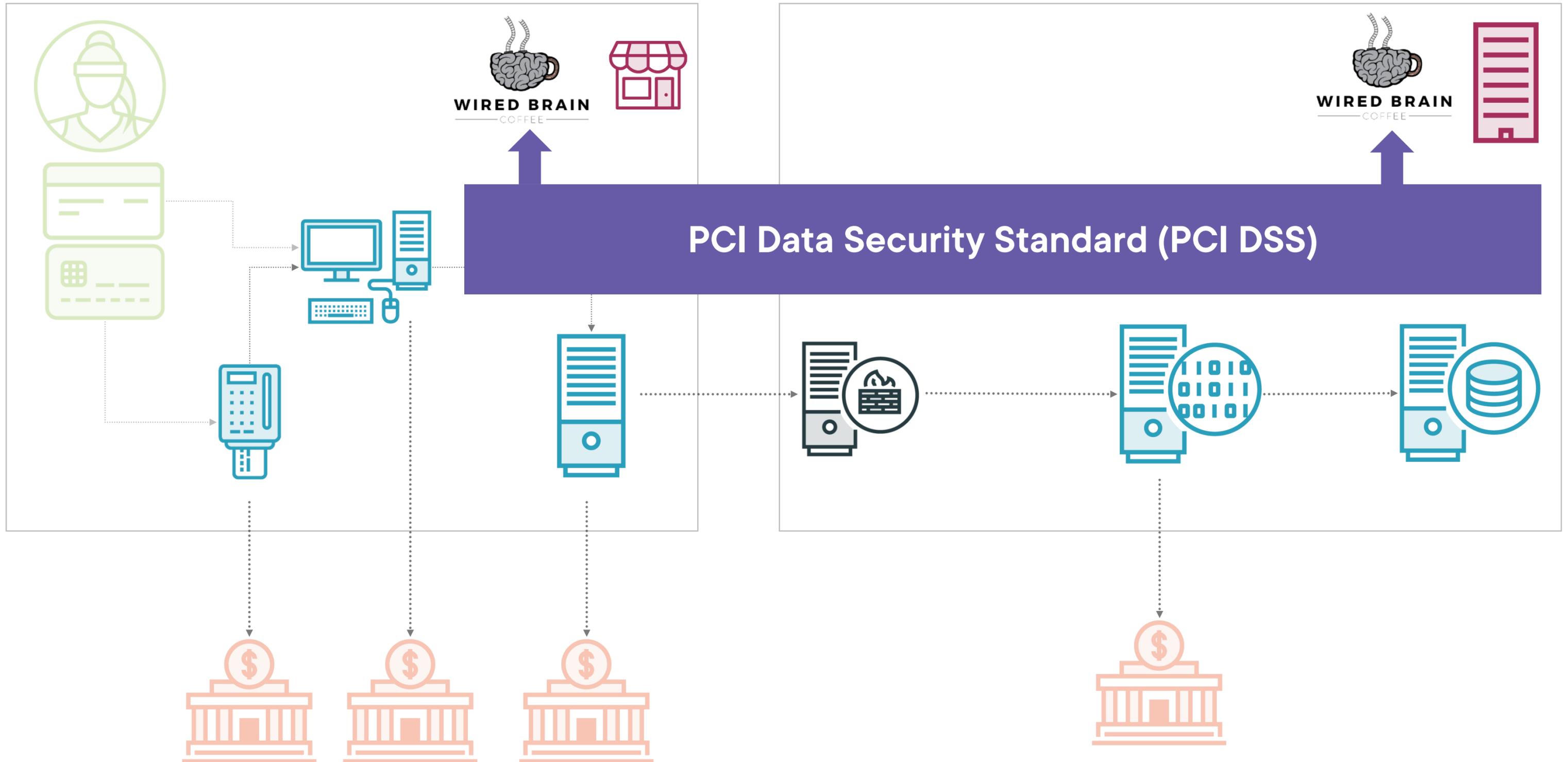


**Acquiring Bank**

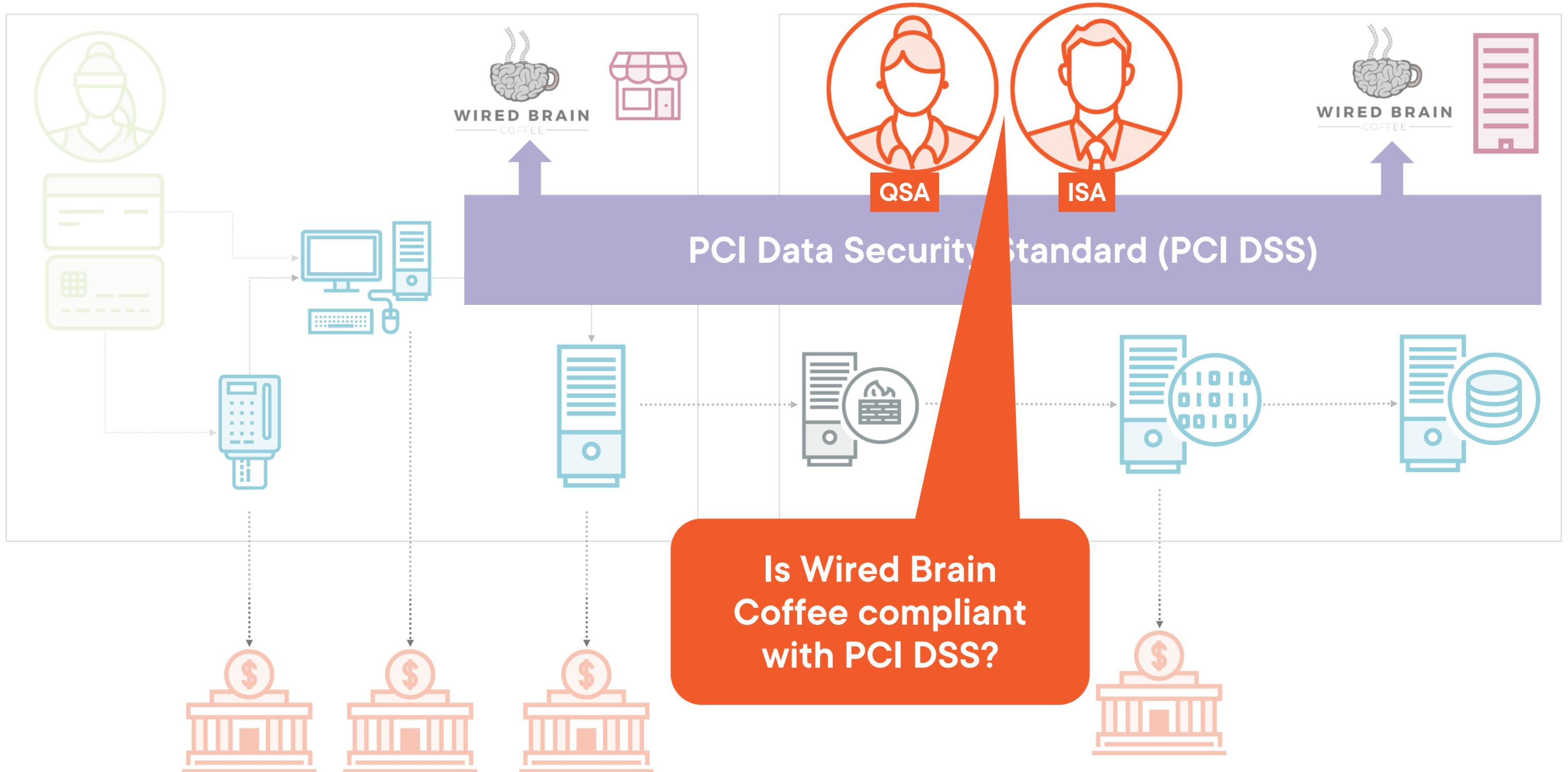
# Matching Assessor to Activity

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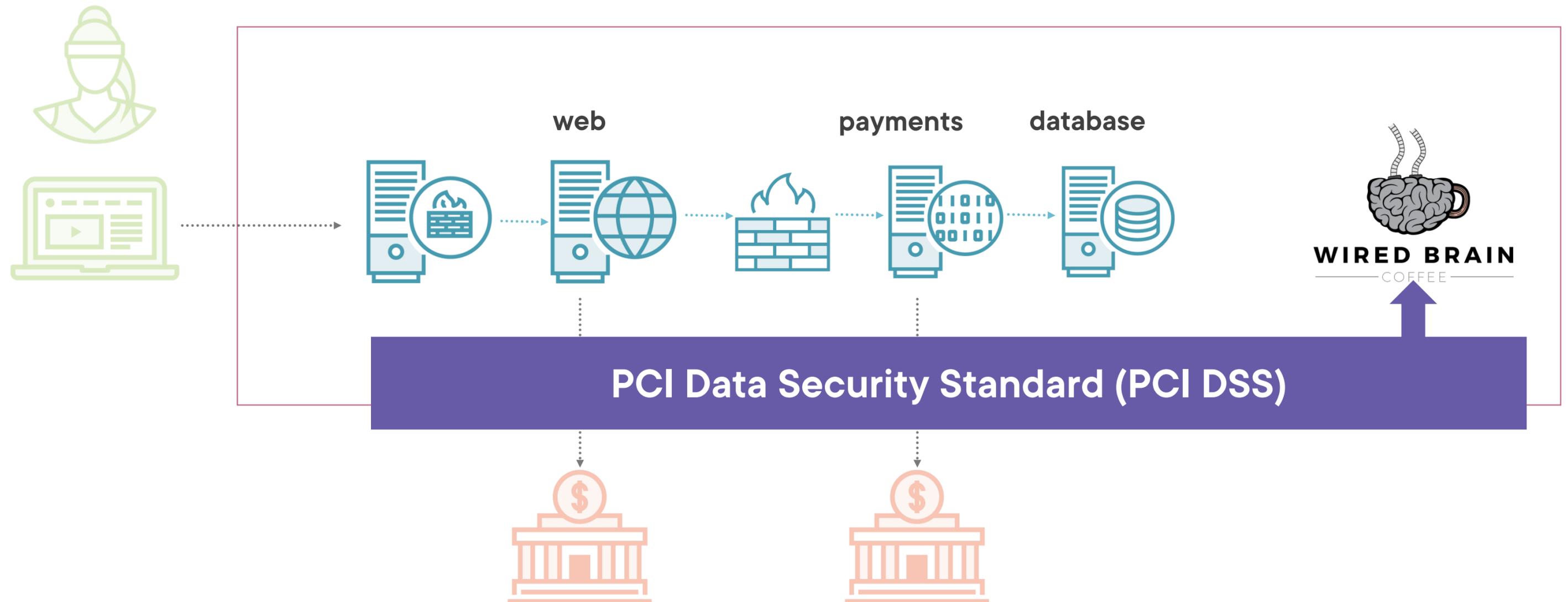
# Which Standards Apply?



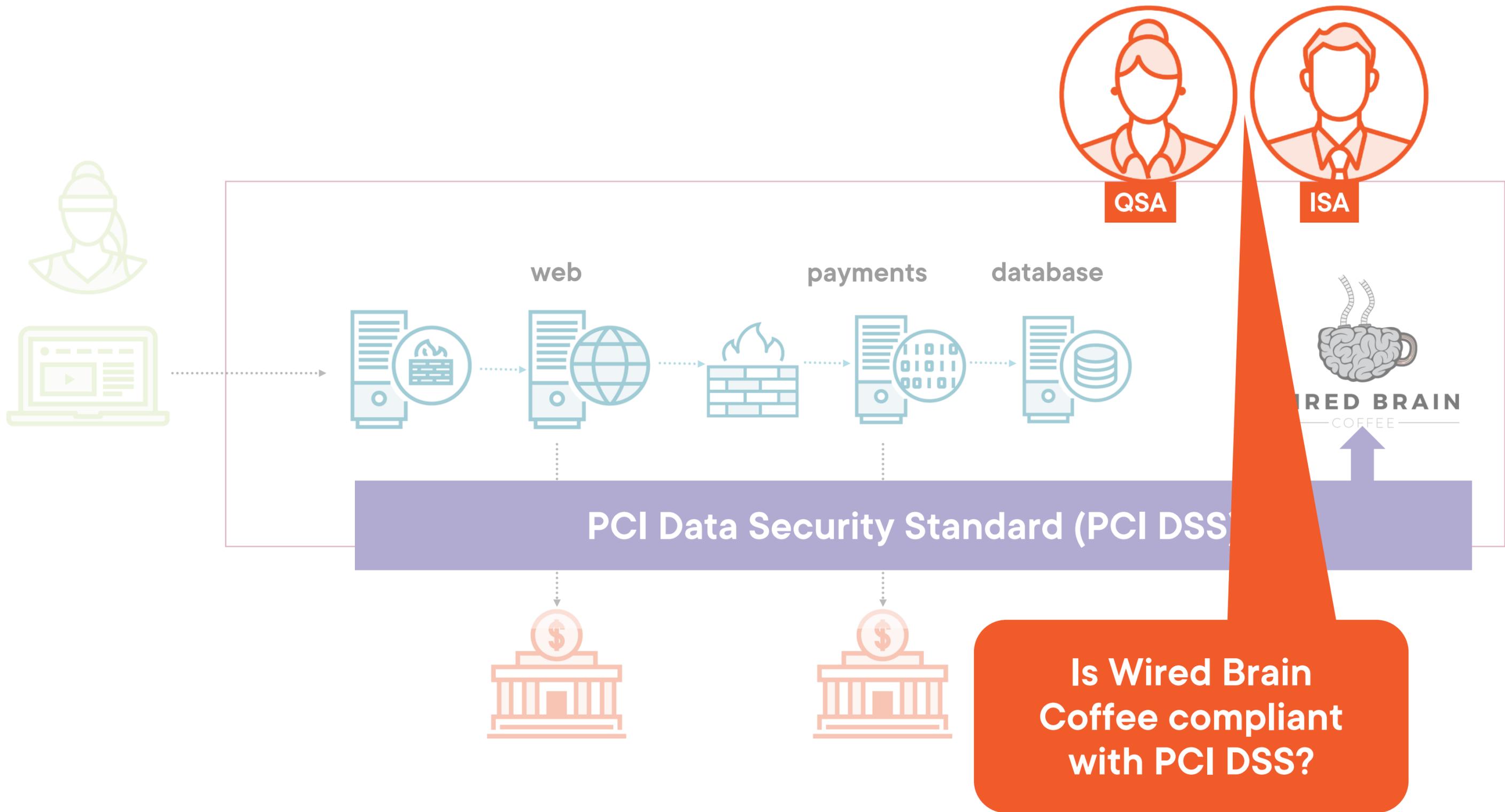
# Which Assessors?



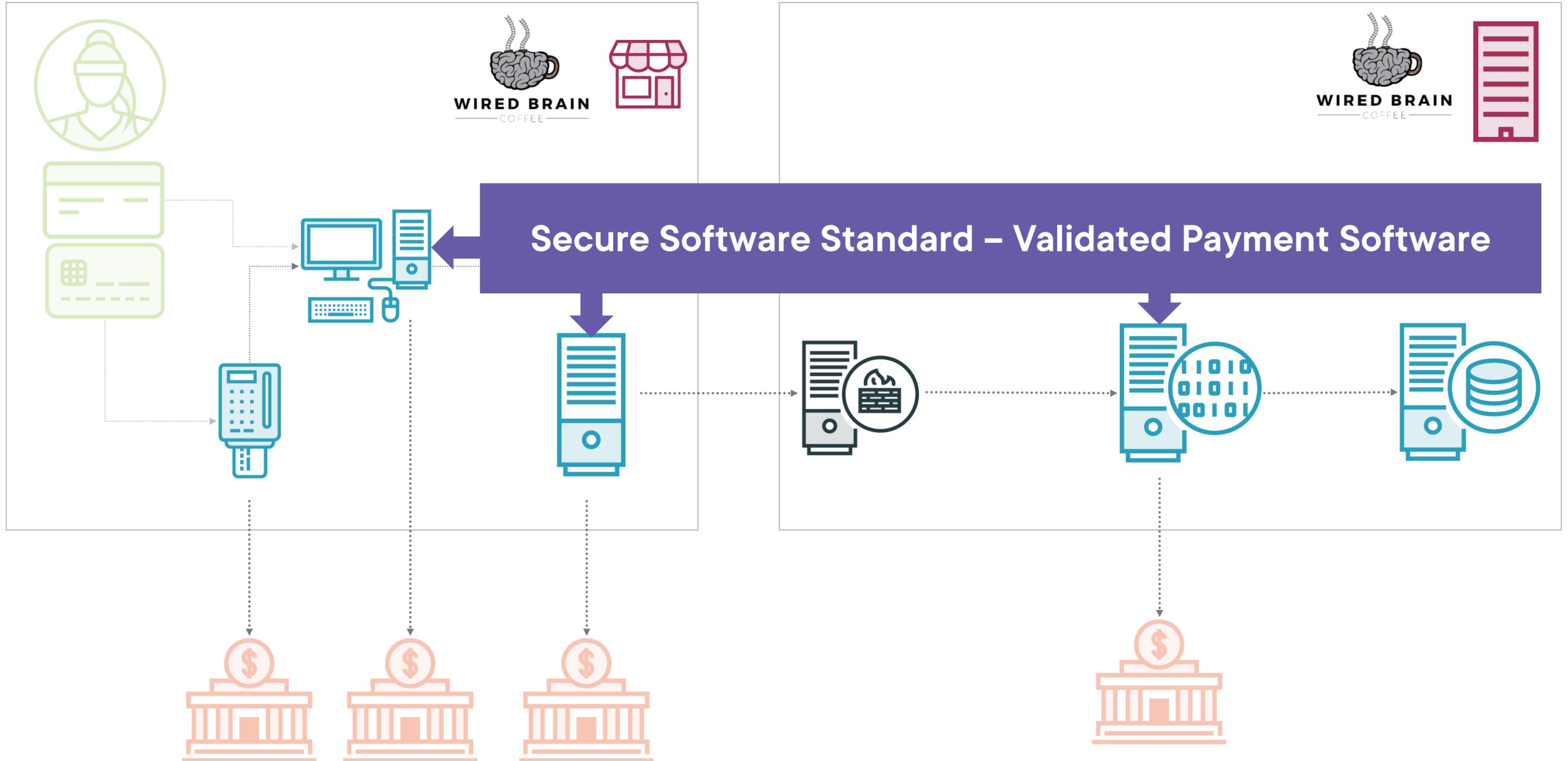
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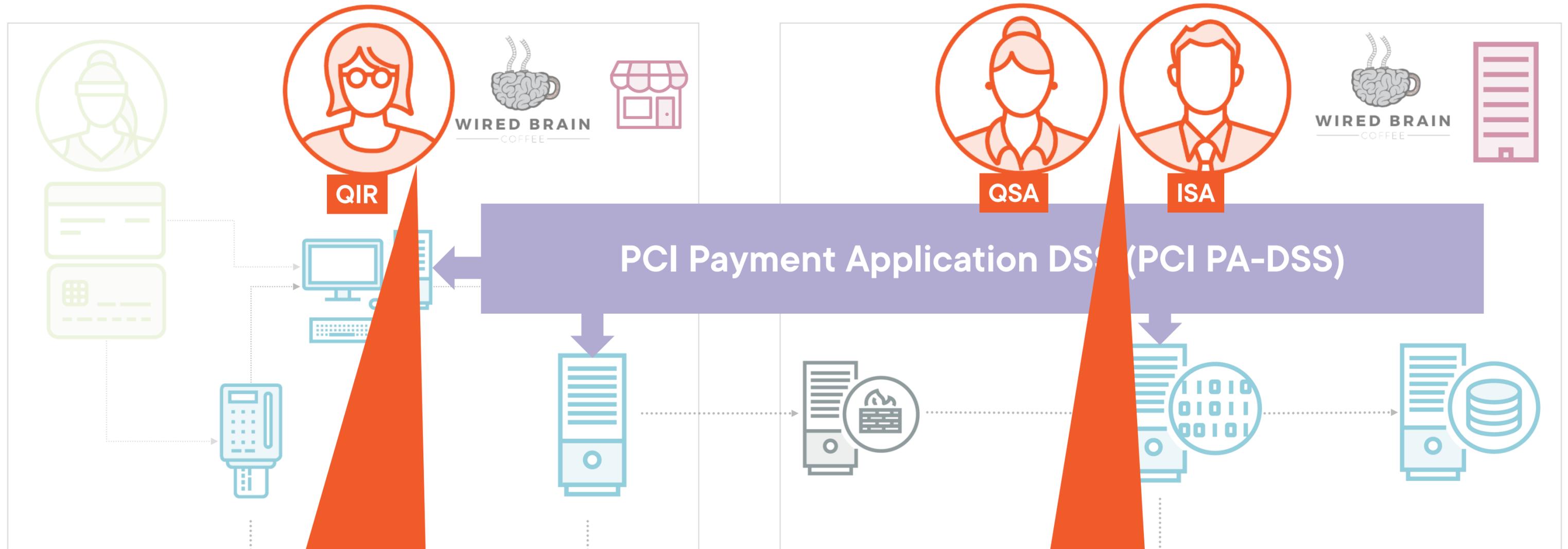
# Which Assessors?



# Which Standards Apply?



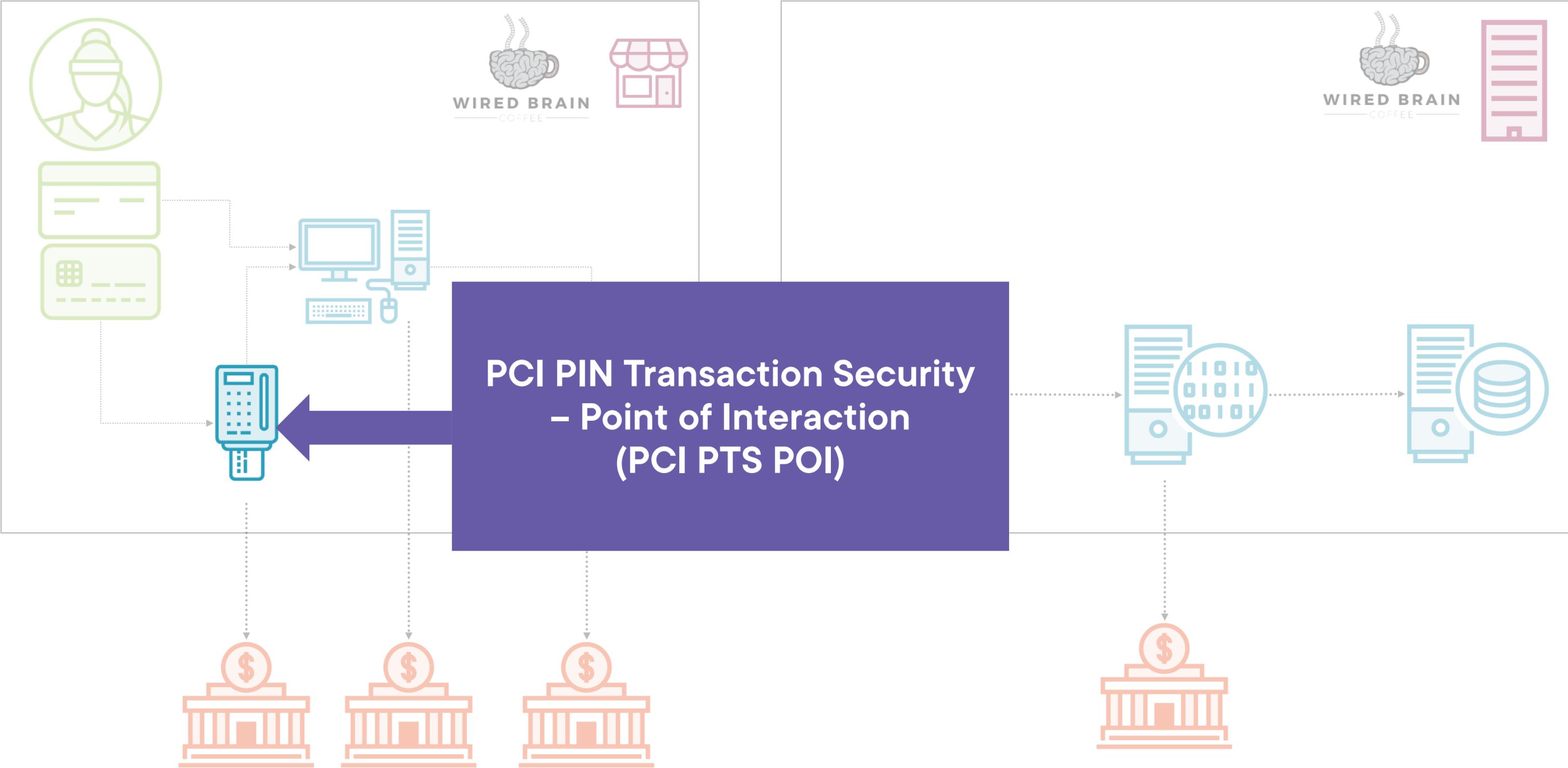
# Which Assessors?



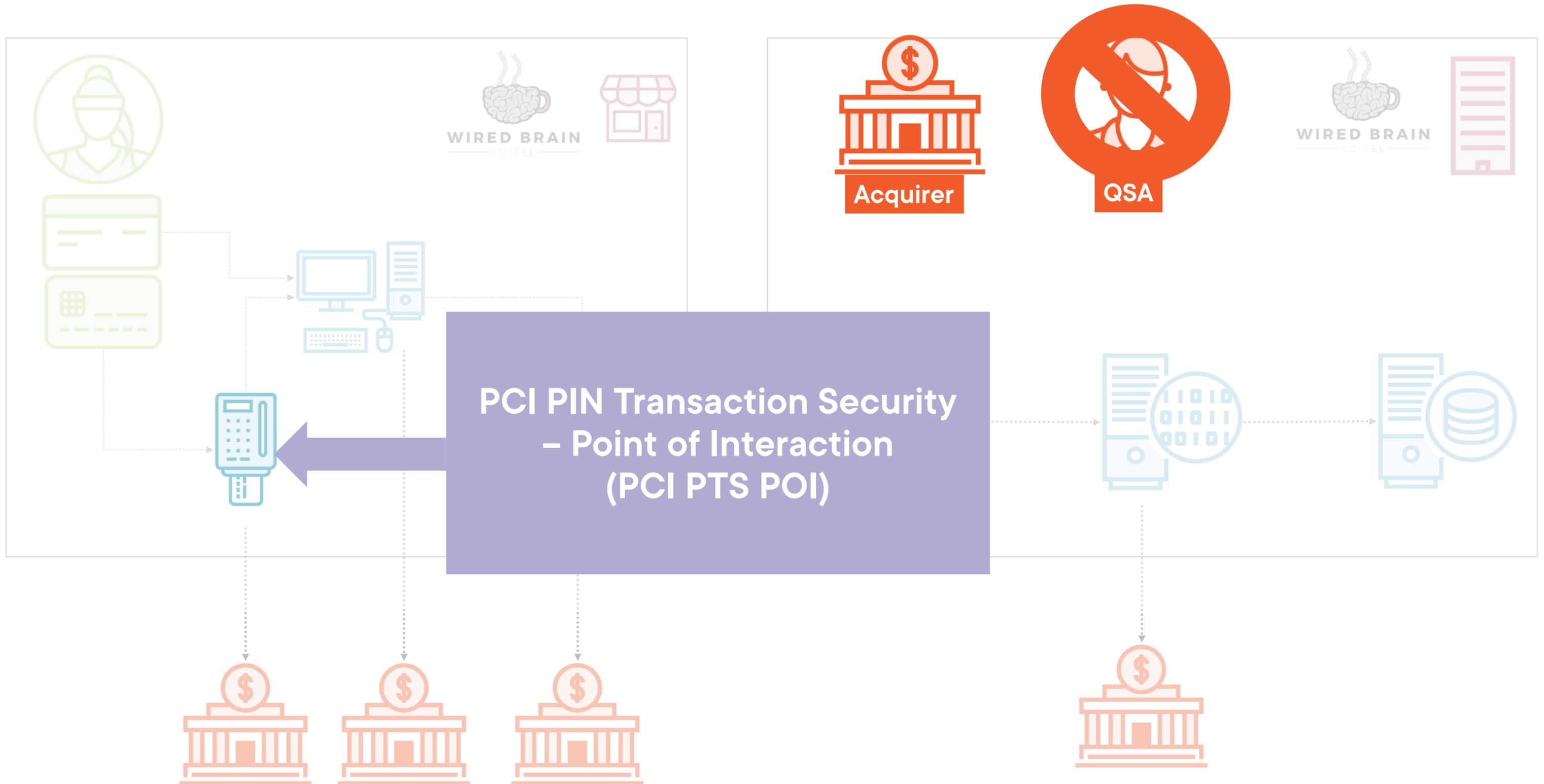
**Installs the application correctly?**

**Is Wired Brain Coffee compliant with PCI DSS?**

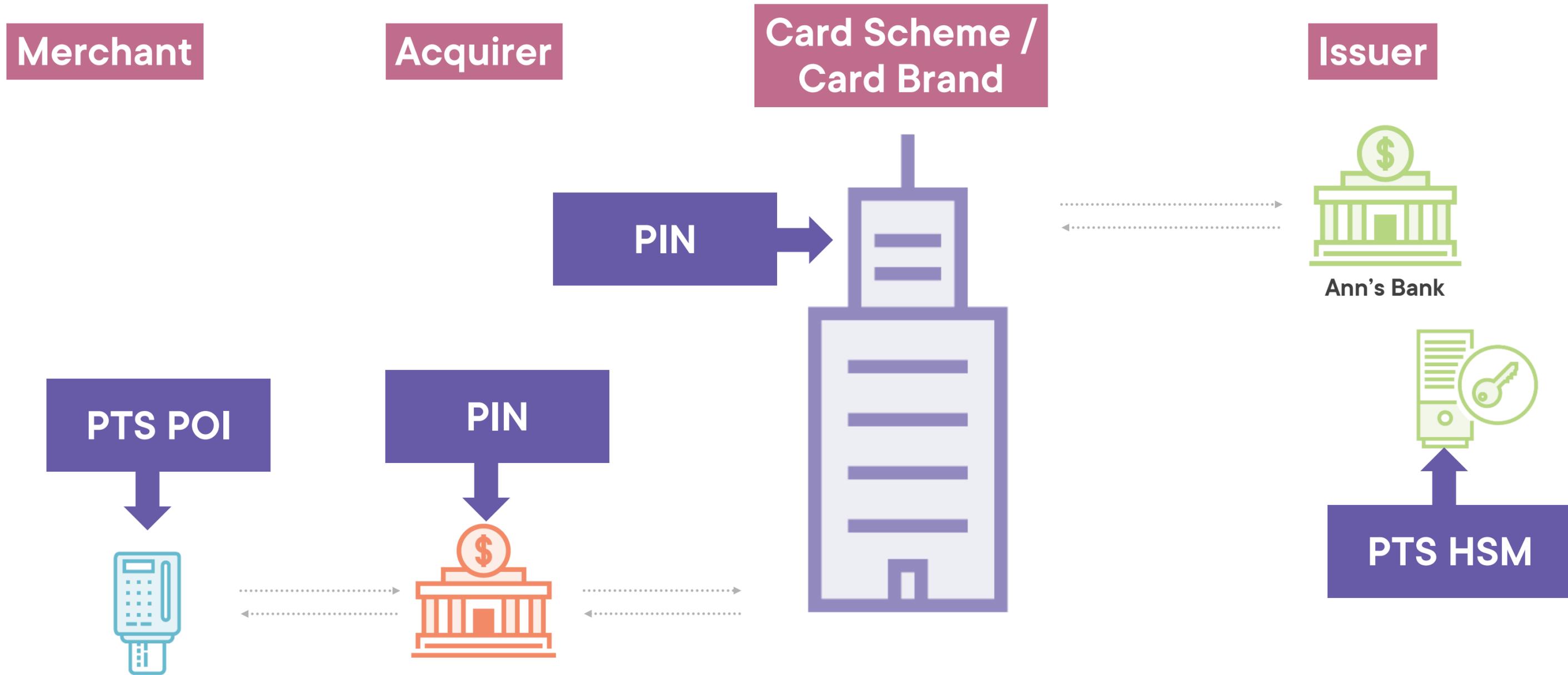
# PTS POI at an F2F Merchant



# Which Assessor?



# PTS in Practice



# Which Assessor?

Merchant

Acquirer

Card Scheme /  
Card Brand

Issuer

PTS POI

PIN

PIN

Qualified  
PIN  
Assessor

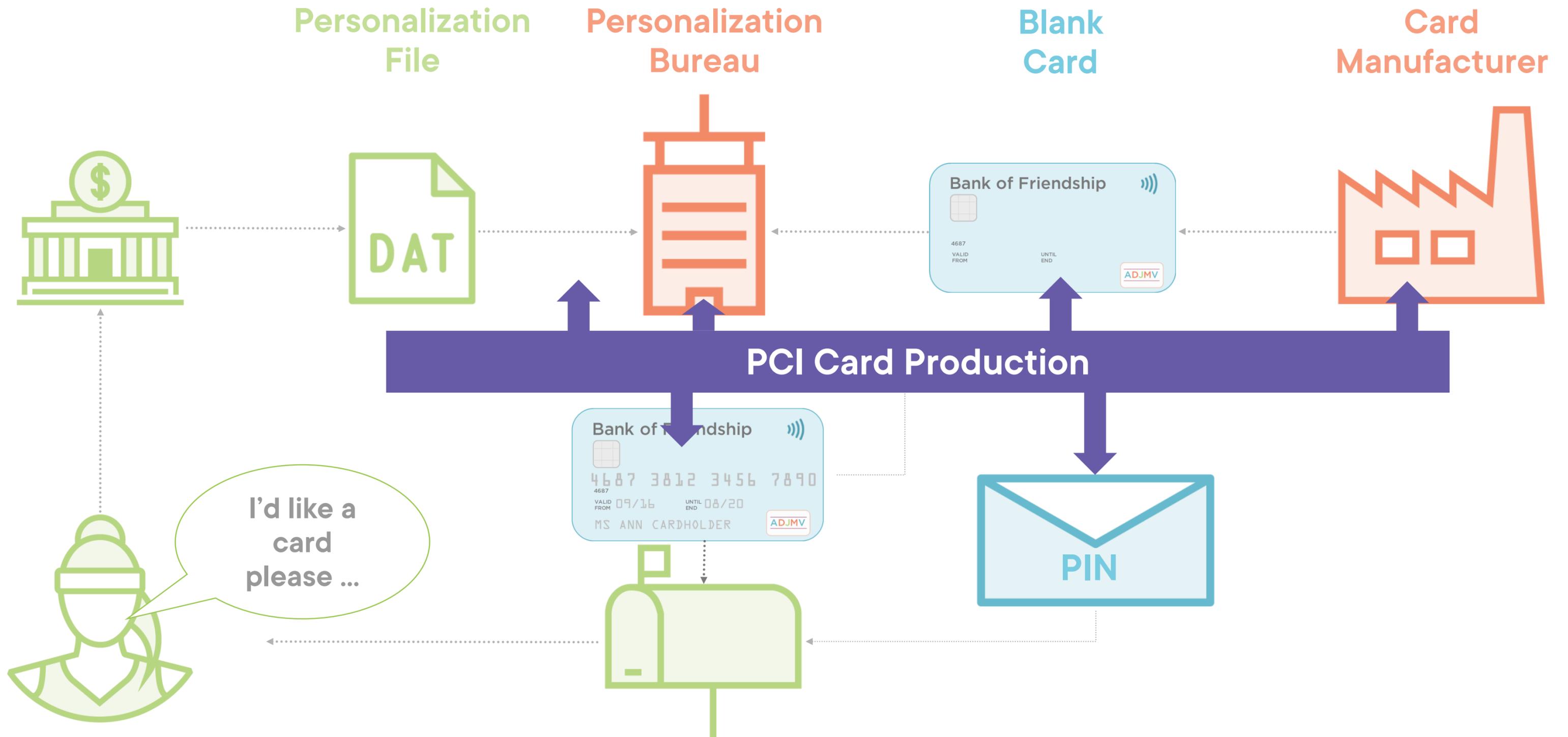
PTS HSM



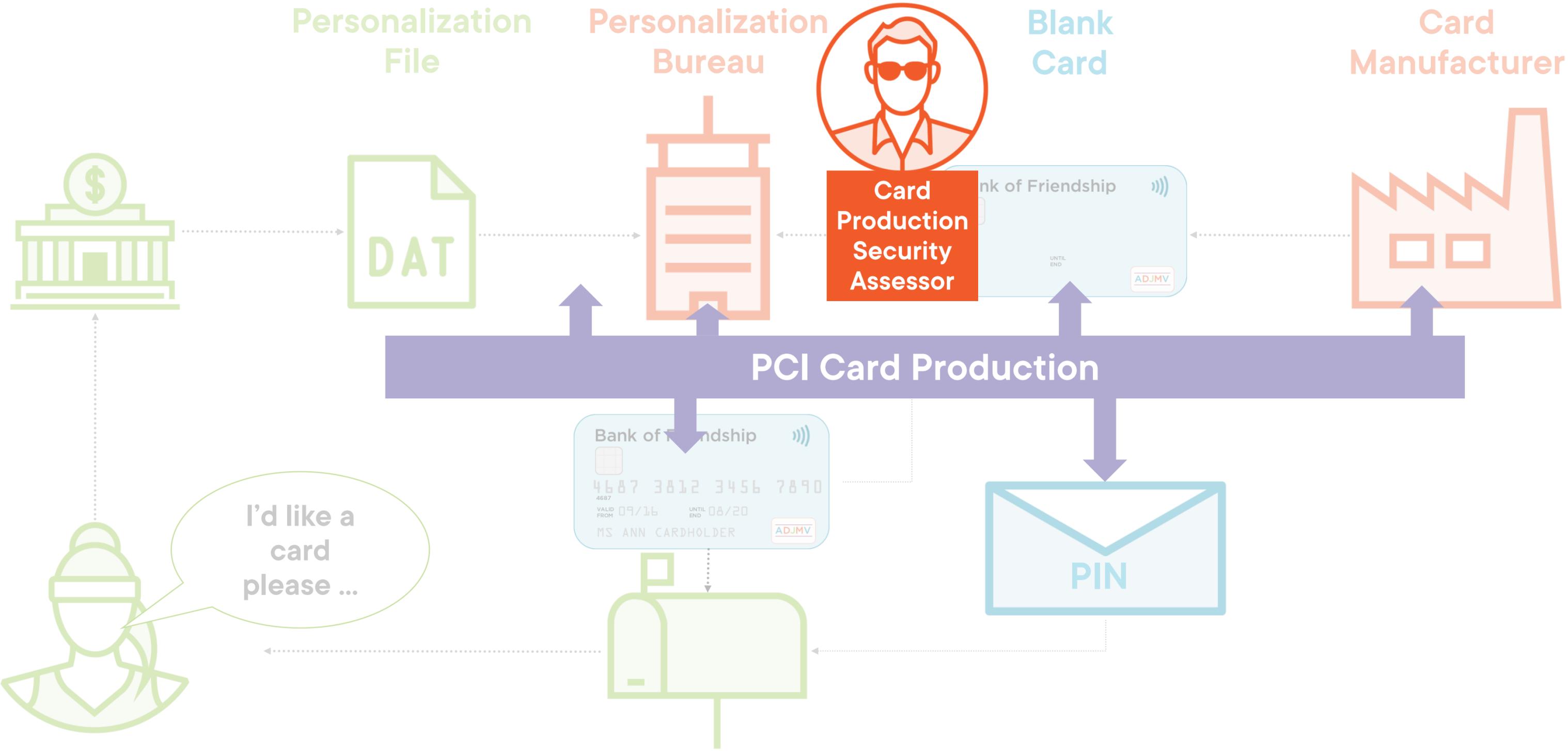
Ann's Bank



# Card Production Standards



# Which Assessor?



## Round-up



**The PCI SSC writes standards**

**Card brands/schemes say who has to comply with the standards**

**PCI compliance is not the law, compliance driven is driven by contracts**

**PCI SSC accredits assessors and labs provide independent assessments of products and services**

- PTS POI, PTS HSM, P2PE, SPoC, CPoC

**PCI SSC accredits assessors to provide independent assessments of organizations**

- PCI DSS, PCI PIN, 3DS Core, TSP, Card Production

# PCI Professional (PCIP)



**The only PCI qualification that's not for assessors**

**Will understand payments, PCI standards, PCI DSS and security concepts**

**Could this be you?**